



Financial Assistance Award

DENALI COMMISSION
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Award Number	205-06, Amendment 1
Award Title	Alaska Entrepreneurship Development System
Performance Period	Mar. 31, 2006 – Feb. 29, 2008
Authorizing Resolution	05-24
Recipient Organization & Address Juneau Economic Development Council 612 W. Willoughby Juneau, AK 99801 Phone: (907) 523-2324 Fax: (907) 463-3929	
Recipient DUNS #128360802 TIN # 94-3053042	

Authority 112 Stat 1854	CFDA Number 90.100
Denali Commission Finance Officer Certification	<i>JLP</i>

Cost Share Distribution Table

Current Obligations	New Funding		Prior Period Funding		Totals
	Denali Commission	Other Contributors	Denali Commission	Other Contributors	
Denali Commission	\$0.00	\$0.00	\$100,000.00		\$100,000.00
Other Contributors		\$166,400.00		\$200,000.00	\$366,400.00
					\$0.00
Total Prior Period Funding			\$100,000.00	\$200,000.00	\$300,000.00
Total New Funding	\$0.00	\$166,400.00			\$166,400.00

This Financial Assistance Award approved by the Federal Co-Chair of the Denali Commission is issued in triplicate and constitutes an obligation of federal funding. By signing the three documents, the Recipient agrees to comply with the Award provisions indicated below and attached. Upon acceptance by the Recipient, two signed Award documents shall be returned to the Federal Co-Chair of the Denali Commission and the Recipient shall retain the third document. If not signed and returned without modification by the Recipient within 30 days of receipt, the Federal Co-Chair may unilaterally terminate this Award.

- Special Award Conditions and Attachments
- Line Item Budget
- OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations
<http://www.whitehouse.gov/omb/circulars/a133/a133.html>

Administrative Requirements (check one)

- OMB Circular A-102, Grants and Cooperative Agreements with State and Local Governments
<http://www.whitehouse.gov/omb/circulars/a102/a102.html>
- 2 CFR Part 215, Uniform Administrative Requirements for Grants and Agreements with Institutions of Higher Education, Hospitals, and Other Nonprofit Organizations (OMB Circular A-110)
http://www.access.gpo.gov/nara/cfr/waisidx_05/2cfr215_05.html

Cost Principles (check one)

- OMB Circular A-87, Cost Principles for State, Local and Indian Tribal Governments
www.whitehouse.gov/omb/circulars/a087/a087-all.html
- OMB Circular A-122, Cost Principles for Nonprofit Organizations
www.whitehouse.gov/omb/circulars/a122/a122.html
- OMB Circular A-21, Cost Principles for Educational Institutions
<http://www.whitehouse.gov/omb/circulars/a021/a021.html>
- 48 CFR 31.2, Contracts with Commercial Organizations

Signature of Authorized Official - Denali Commission <i>George J. Canelos</i>	Typed Name and Title George J. Canelos, Federal Co-Chair	Date 6/26/07
Signature of Authorized Official - Juneau Economic Development Council <i>Meagan Gleason</i>	Typed Name and Title Meagan Gleason, Business Development Manager Lance Miller, Executive Director	Date 6/27/07

***Award Conditions to the Financial Assistance Award
Between the Denali Commission and Juneau Economic Development Council
For Alaska Entrepreneurship Development System
Award No. 205-06, Amendment 1
June 2007***

All changes to the award conditions are noted below.

1. *Scope of Work*

Changes to Section (b) are italicized. All other Scope of Work remains the same.

b) Conduct in-state training, create peer exchange and mentorship network, and promote best practices to strengthen the capacity of existing local business assistance organizations.

Deliverable Metric:

- *Committees of potential users (including ARDORs, Alaska Marketplace participants and other rural entrepreneurs) will identify existing resources that promote best practices. These resources will be consolidated into a DVD library.*
- *DVD libraries will be distributed to all business and entrepreneurial support statewide.*
- *21 hours of video/webcast identified by committee as promoting best practices will be linked to the Access Alaska website.*
- Event attendees will be tracked for invitations to future entrepreneurial and networking events.
- Attendees will be recorded for measurement of members, user base and relationships established.
- Sirolli Project for community and economic development.
- Assist start-up companies with business and technical assistance.
- Goal of 250 individual entrepreneurs counseled statewide.
- Sales and revenue of counseled entrepreneurs (an overall impact of at least 10x the project budget).

Budget: \$21,500

- Sirolli Project \$5,000
- Technical Equipment \$3,500
- Airtime and other expenses \$8,000
- Staff time for enterprise facilitation \$5,000

Schedule: In progress from March 2006 to February 2008

Status: In progress. Metrics and schedule revised in June 2007.

All Commission funding is intended for use for the scope of work identified in the award document as amended. Use of any balance of funds remaining after the full scope of work has been completed will be at the sole discretion of the Denali Commission.

2. Award Performance Period

The amended Award performance period is March 31, 2006 through February 29, 2008. This is the period during which Award recipients can incur obligations or costs against this Award.

3. Details of Project Extension

Activities & Deliverable Metrics

- Phone outreach & online survey to collect user feedback on current website design from at least 30 different potential users (at least 2 from each ARDOR region)
- Research existing podcasts and online resources & secure reproduction privileges
- Recruit members and organize a meeting for a committee of at least 6 core members representing a diversity of ethnicity, gender and geographic regions. Desired members include ARDORs and established entrepreneurs from rural communities, and other potential users identified by Alaska Marketplace
- Host a resource identification and Web Development Workshop for interested attendees at SE Conference in September
- Sponsor a website consultant to participate in conference
- Produce DVDs with a "best of" resource library for businesses (contents decided upon at conference) – Each set of DVDs will include at least 10 hours of geographically relevant video and a variety of other carefully selected material
- Ship over 100 DVD collections to ARDORs, economic development groups, emerging small businesses, and other organizations as per recommendations from ARDORs and Alaska Marketplace
- Market DVDs to rural communities the state
- Market website throughout state and provide user assistance through ARDORs and other local economic development organizations

Budget for Amendment 1

<u>Item</u>	<u>Cost</u>
JEDC Operating Costs	2,100.00
Website Consultant	9,000.00
Website Marketing	1,000.00
Travel	4,000.00
Workshops	2,000.00
DVD Production	2,000.00
DVD Marketing	900.00
Shipping	500
Total	21,500.00

4. Cost Share Distribution for Award 205-06

Please note the new cost-share distribution changes from the original.

	<u>Budget</u>
Denali Commission	\$100,000.00
JEDC Match	\$65,918.00
AMEP Match	\$4,400.00
SpringBoard Match	\$58,000.00
State of AK	\$183,082.00
Corporate Contributions	\$55,000.00
Total	\$466,400.00

There are no other changes to the original Financial Assistance Award, as amended.